



Memorandum

To: Board of Selectmen

From: Martha White, Town Administrator
Michael Walters Young, Deputy Town Administrator

Date: Friday, May 21, 2010

Re: Water and Sewer Rate Setting for FY 2011

On Monday Night, May 24th, you will continue the hearing for setting FY 2011 Water & Sewer Rates. As presented at the last meeting, staff provided three rate options for your consideration. To review, the rate proposals at this time are:

- 1) **Status quo:** All rate tiers, groupings and averaging would remain the same; gross increase in revenue would be .97%
- 2) **Leveling of the Tiers:** Current tiers would be “leveled”; in other words, high users would pay less where low-end users would pay more in order to “level” out the extreme differences between tiers; gross increase in revenue would be .97%
- 3) **Surplus building:** All rate tiers, groupings and averaging would remain the same; gross increase in revenue would be 4.5% higher than FY 2010 for the purpose of building reserves and retained earnings for use in future years.

Each of these rate sheets are attached, with their budget impacts to this memorandum.

Rate Recommendation:

Staff recommends the Board of Selectmen pursue Option 1 for FY 2011. This is a decision not reached lightly. There is significant merit in pursuing the building of reserves so as to level out future rate increases. But we are also keenly aware that most Natick ratepayers have seen great instability over the past several years, and are suffering in this economy. It seems prudent that with the fund stable, able to closeout FY 2010 without running a deficit, and continuing a prudent review of operating and capital expenses, that future increases can be planned and managed so as to avoid large (over 5%) rate increases annually.

Requested Action:

Vote to adopt FY 2011 Water & Sewer Rates as specified on the rate sheet provided as Option A on page 4.*

**Note: when adopting rates for FY 2011, it is important that the Board of Selectmen vote an entire rate sheet given the varying tiers and blocks.*

In addition, there is attached correspondence between staff and concerned citizens regarding the setting of rates.

Please let us know if you have any questions.

Attachments

- Rate Sheets & Budgets for Options A, B and C.
- Correspondence between Deputy Town Administrator Michael Walters Young



Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)

Option A: Status Quo

Option 1: Status Quo

Summary

This option leaves the current rate structure - complete with all connection fees, averaging of multi-meter properties, and tiering - exactly the same. The only difference is an increase in rates - by less than 1%.

This option sufficiently covers anticipated costs of the Water & Sewer Enterprise Fund, but does not build Retained Earnings.

Summary of Expenditures & Revenues under Option A

Expenditure Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Operational Budget	7,451,122	7,552,929	101,807	1.37%
Insurance	436,051	456,942	20,891	4.79%
Pension	171,725	179,453	7,728	4.50%
Debt & Interest	2,415,052	2,398,416	(16,636)	-0.69%
In-Kind Services (Indirects)	2,506,416	2,449,757	(56,659)	-2.26%
Reserve	200,000	200,000	-	0.00%
Capital Improvements	350,000	312,000	(38,000)	-10.86%
TOTAL WATER & SEWER EXPENDITURES	\$ 13,530,366	\$ 13,549,497	19,131	0.14%

Revenue Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Water & Sewer Fees	12,314,366	12,434,497	120,131	0.98%
Connection Fees	95,000	170,000	75,000	78.95%
Investment Income	45,000	45,000	-	0.00%
Betterments				
Misc. Fees	700,000	750,000	50,000	7.14%
Revenue from Liens				
New Growth				
Capital Article Closeouts/Transfers	162,304	150,000	(12,304)	-7.58%
Water & Sewer Retained Earnings	213,696		(213,696)	-100.00%
TOTAL WATER & SEWER RECEIPTS	\$ 13,530,366	\$ 13,549,497	19,131	0.14%

NET EXCESS / (DEFICIT)	\$ -	\$ 0		
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Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)
Option A: Status Quo

Rate Changes

This page shows comparative rates between FY 2010 and 2011 in a variety of different rate categories and blocks. To calculate your bill, simply take your usage by tier and then apply the appropriate Rate for either Water and/or Sewer services.

Combined Water & Sewer Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.55
	Sewer \$ 4.11		Sewer \$ 4.15
11-20	Water \$ 2.32	11-20	Water \$ 2.36
	Sewer \$ 7.35		Sewer \$ 7.40
21-40	Water \$ 3.46	21-40	Water \$ 3.49
	Sewer \$ 12.15		Sewer \$ 12.23
40+	Water \$ 5.33	40+	Water \$ 5.42
	Sewer \$ 12.15		Sewer \$ 12.23

Combined Elderly Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
	Sewer \$ -		Sewer \$ -
11-20	Water \$ -	11-20	Water \$ -
	Sewer \$ -		Sewer \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.62
	Sewer \$ 9.11		Sewer \$ 9.17
40+	Water \$ 4.00	40+	Water \$ 4.07
	Sewer \$ 9.11		Sewer \$ 9.17

Water Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.55
11-20	Water \$ 2.32	11-20	Water \$ 2.36
21-40	Water \$ 3.46	21-40	Water \$ 3.49
40+	Water \$ 8.69	40+	Water \$ 8.77

Elderly Water Only

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
11-20	Water \$ -	11-20	Water \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.62
41-100	Water \$ 4.00	41-100	Water \$ 4.07
40+	Water \$ 4.00	40+	Water \$ 4.07

Irrigation Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 2.73	0-10	Water \$ 2.75
11-20	Water \$ 5.30	11-20	Water \$ 5.36
21-40	Water \$ 7.09	21-40	Water \$ 7.16
40+	Water \$ 8.69	40+	Water \$ 8.77

Sewer Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Sewer \$ 4.11	0-10	Sewer \$ 4.15
11-20	Sewer \$ 7.35	11-20	Sewer \$ 7.40
20+	Sewer \$ 12.15	20+	Sewer \$ 12.23



Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)

Option B: Leveling of Tiers

Option B: Leveling of Tiers

Summary

This option would begin to "level" the incremental increases between the four rate tiers employed by the Town of Natick for Water & Sewer usage. The net increase is still close to a .97% increase in rate revenue - but where it comes from would be dramatically changed. Tier 1 (0-10 HCF) rates would see a 21% increase, Tier 2 (11-20 HCF) rates would see a 10% increase, Tier 3 (21-40 HCF) rates would see about a "normal" increase (or about 1%) and Tier 4 (40 HCF and above) rates would see a 9% decrease.

This proposal would, in effect, begin to undo the sharp increase between rate tiers implemented in FY 2009. Those who use less water would pay more, while those who use more would pay less. The benefit to this leveling would be the ability for all rate tiers to accommodate future rate increases - especially large water users who, by the nature of their business - need large amounts of both normal and irrigation water and may be increasingly challenged to pay the current rates. One large area of customers which would no longer benefit from this option would be multi-unit dwellings who no longer received averaged bills as per vote of the Board of Selectmen last August. For most water users in those dwellings, (who tend to be in the Tier 1 and Tier 2 categories after a master bill is averaged), their bills would go up.

This rate proposal is not designed to raise any additional revenues in order to build Retained Earnings.

Summary of Expenditures & Revenues under Option B

Expenditure Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Operational Budget	7,451,122	7,552,929	101,807	1.37%
Insurance	436,051	456,942	20,891	4.79%
Pension	171,725	179,453	7,728	4.50%
Debt & Interest	2,415,052	2,398,416	(16,636)	-0.69%
In-Kind Services (Indirects)	2,506,416	2,449,757	(56,659)	-2.26%
Reserve	200,000	200,000	-	0.00%
Capital Improvements	350,000	312,000	(38,000)	-10.86%
TOTAL WATER & SEWER EXPENDITURES	\$ 13,530,366	\$ 13,549,497	19,131	0.14%

Revenue Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Water & Sewer Fees	12,314,366	12,450,445	136,079	1.11%
Connection Fees	95,000	170,000	75,000	78.95%
Investment Income	45,000	45,000	-	0.00%
Betterments				
Misc. Fees	700,000	750,000	50,000	7.14%
Revenue from Liens				
New Growth				
Capital Article Closeouts/Transfers	162,304	150,000	(12,304)	-7.58%
Water & Sewer Retained Earnings	213,696	-	(213,696)	-100.00%
TOTAL WATER & SEWER RECEIPTS	\$ 13,530,366	\$ 13,565,445	35,080	0.26%

NET EXCESS / (DEFICIT)	\$ -	\$ 15,949		
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Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)
Option B: Leveling of Tiers

Rate Changes

This page shows comparative rates between FY 2010 and 2011 in a variety of different rate categories and blocks. To calculate your bill, simply take your usage by tier and then apply the appropriate Rate for either Water and/or Sewer services.

Combined Water & Sewer Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.85
	Sewer \$ 4.11		Sewer \$ 4.45
11-20	Water \$ 2.32	11-20	Water \$ 2.57
	Sewer \$ 7.35		Sewer \$ 7.63
21-40	Water \$ 3.46	21-40	Water \$ 3.50
	Sewer \$ 12.15		Sewer \$ 12.23
40+	Water \$ 5.33	40+	Water \$ 4.93
	Sewer \$ 12.15		Sewer \$ 12.23

Combined Elderly Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
	Sewer \$ -		Sewer \$ -
11-20	Water \$ -	11-20	Water \$ -
	Sewer \$ -		Sewer \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.63
	Sewer \$ 9.11		Sewer \$ 9.17
40+	Water \$ 4.00	40+	Water \$ 3.70
	Sewer \$ 9.11		Sewer \$ 9.17

Water Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.85
11-20	Water \$ 2.32	11-20	Water \$ 2.57
21-40	Water \$ 3.46	21-40	Water \$ 3.50
40+	Water \$ 8.69	40+	Water \$ 7.97

Elderly Water Only

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
11-20	Water \$ -	11-20	Water \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.63
41-100	Water \$ 4.00	41-100	Water \$ 3.70
40+	Water \$ 4.00	40+	Water \$ 3.70

Irrigation Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 2.73	0-10	Water \$ 3.30
11-20	Water \$ 5.30	11-20	Water \$ 5.89
21-40	Water \$ 7.09	21-40	Water \$ 7.17
40+	Water \$ 8.69	40+	Water \$ 7.97

Sewer Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Sewer \$ 4.11	0-10	Sewer \$ 4.45
11-20	Sewer \$ 7.35	11-20	Sewer \$ 7.63
20+	Sewer \$ 12.15	20+	Sewer \$ 12.23



Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)
Option C: Increase of Rates to Build Reserves

Option C: Build Reserves

Summary

This option would build retained earnings for use in future years to offset forecast rate increases to a) fund capital improvements and b) anticipated MWRA assessment increases. It would not change any other aspect of the rate structure.

This proposal would raise rates in most tiers by 4.5% on average in FY 2011. This amount is determined by analyzing forecast rate increases (Please see Section III: Towards the Future for more details). The FY 2008-2013 forecast shows that the expenses of the Water & Sewer Enterprise Fund are forecast to increase by over 9.5% in FY 2012 over FY 2011 and another 5.0% in FY 2013 over FY 2012. Although other areas of revenues will increase commensurate with added expense, additional revenue from rate payers will be necessary in future years. Current forecasts indicate that an increase of nearly 7.5% in rates in FY 2012 and another 5.9% in FY 2013 will be needed to meet these increased costs. Rather than subjecting the ratepayer to spikes, this proposal would raise rates by 4.5% this year and FY 2012 and FY 2013 to meet the needs of future years. This degree of predicability for ratepayers is one of the goals of this administration in operating the Water & Sewer Enterprise Fund.

The major reason not to do this is that each budget year brings its own series of challenges and opportunities. It is possible that the amount of capital investment projected may not occur, just as forecast rate increases of 12.5% may not materialize from the MWRA. Rates will be higher in FY 2012 than FY 2011, but it is impossible to determine to what degree.

Summary of Expenditures & Revenues under Option C

Expenditure Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Operational Budget	7,451,122	7,552,929	101,807	1.37%
Insurance	436,051	456,942	20,891	4.79%
Pension	171,725	179,453	7,728	4.50%
Debt & Interest	2,415,052	2,398,416	(16,636)	-0.69%
In-Kind Services (Indirects)	2,506,416	2,449,757	(56,659)	-2.26%
Reserve	200,000	200,000	-	0.00%
Capital Improvements	350,000	312,000	(38,000)	-10.86%
TOTAL WATER & SEWER EXPENDITURES	\$ 13,530,366	\$ 13,549,497	19,131	0.14%

Revenue Summary	FY10	FY11	FY10 - FY11 \$ Difference	FY10 - FY11 % Change
Water & Sewer Fees	12,314,366	12,870,157	555,791	4.51%
Connection Fees	95,000	170,000	75,000	78.95%
Investment Income	45,000	45,000	-	0.00%
Betterments				
Misc. Fees	700,000	750,000	50,000	7.14%
Revenue from Liens				
New Growth				
Capital Article Closeouts/Transfers	162,304	150,000	(12,304)	-7.58%
Water & Sewer Retained Earnings	213,696	-	(213,696)	-100.00%
TOTAL WATER & SEWER RECEIPTS	\$ 13,530,366	\$ 13,985,157	454,792	3.36%

NET EXCESS / (DEFICIT)	\$ -	\$ 435,660		
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Town of Natick

Water/Sewer Rates - FY 2011 (Proposed)

Option C: Increase of Rates to Build Reserves

Rate Changes

This page shows comparative rates between FY 2010 and 2011 in a variety of different rate categories and blocks. To calculate your bill, simply take your usage by tier and then apply the appropriate Rate for either Water and/or Sewer services.

Combined Water & Sewer Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.60
	Sewer \$ 4.11		Sewer \$ 4.29
11-20	Water \$ 2.32	11-20	Water \$ 2.45
	Sewer \$ 7.35		Sewer \$ 7.64
21-40	Water \$ 3.46	21-40	Water \$ 3.63
	Sewer \$ 12.15		Sewer \$ 12.68
40+	Water \$ 5.33	40+	Water \$ 5.62
	Sewer \$ 12.15		Sewer \$ 12.68

Combined Elderly Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
	Sewer \$ -		Sewer \$ -
11-20	Water \$ -	11-20	Water \$ -
	Sewer \$ -		Sewer \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.72
	Sewer \$ 9.11		Sewer \$ 9.51
40+	Water \$ 4.00	40+	Water \$ 4.21
	Sewer \$ 9.11		Sewer \$ 9.51

Water Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 1.53	0-10	Water \$ 1.60
11-20	Water \$ 2.32	11-20	Water \$ 2.45
21-40	Water \$ 3.46	21-40	Water \$ 3.63
40+	Water \$ 8.69	40+	Water \$ 9.08

Elderly Water Only

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ -	0-10	Water \$ -
11-20	Water \$ -	11-20	Water \$ -
21-40	Water \$ 2.60	21-40	Water \$ 2.72
41-100	Water \$ 4.00	41-100	Water \$ 4.21
40+	Water \$ 4.00	40+	Water \$ 4.21

Irrigation Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Water \$ 2.73	0-10	Water \$ 2.85
11-20	Water \$ 5.30	11-20	Water \$ 5.56
21-40	Water \$ 7.09	21-40	Water \$ 7.42
40+	Water \$ 8.69	40+	Water \$ 9.08

Sewer Only Rates

<u>FY 2010</u>		<u>FY 2011</u>	
0-10	Sewer \$ 4.11	0-10	Sewer \$ 4.29
11-20	Sewer \$ 7.35	11-20	Sewer \$ 7.64
20+	Sewer \$ 12.15	20+	Sewer \$ 12.68

Walters Young, Michael

From: Walters Young, Michael
Sent: Friday, May 21, 2010 11:47 AM
To: 'binary60'
Subject: RE: 2010 Proposed Water Rates
Attachments: FY 2011 Rate Packet - 051010.pdf

Philip,

Please find answers to your questions below.

- 1 Based on the irrigation rate for 2008, what is the percentage increase or decrease for those users with option 1 & 2.
 - A. In Option 1, from FY 2010 to FY 2011, irrigation users would see between a 0.5% - 1.0% increase. In Option 2, from FY 2010 to FY 2011, it varies. Low irrigation users would see large increases – over 15% for Tier 1 and over 13% for Tier 2, whereas high irrigation users (over 40 HCF/quarter would see declines possibly as high as 5%)

From FY 2008, rate increases under Option 1 vary widely due to the fact that the rate tiers were fundamentally adjusted between FY 2008 and FY 2009. That being said, rates would increase for irrigation customers between 26%-55% since FY 2008 under Option 1, and between 26%-71% since FY 2008 under Option 2.

- 2 What are the percentage of users that are eligible using the various tiers (breakdown).
 - A. I apologize, but I am not sure I can answer the question...I am not sure what "eligible using the various tiers" means

The breakdown for FY 2010 by category of rates is as follows (and can be found on the attached packet on page 61.)

Elderly Water & Sewer - 0.5%
Elderly Water - 0.1 %
Irrigation - 11.0%
Multi-Unit - 0.8%
Sewer Only – 1.0%
Water Only – 11.3%
Water & Sewer – 74.3%

- 3 What is the additional expense the golf course in dollar amount and percentage from 2008 rates.
 - A. Unfortunately this is not a straight forward question to answer. In FY 2008, the Golf Course budgeted \$50,000 for irrigation, but the actual amount spent was \$86,222. This was before rate increases which took effect in FY 2009 whereby the tiers were elongated and irrigation rates were much higher than before. The reason why so much was spent in FY 2008 at the Golf Course was because it was a warm, dry summer. This meant added irrigation expense, but also generated additional play and revenues. Since then, staff has aggressively pursued irrigation controls and alternative irrigation measures at the course. In FY 2009, \$53,500 was budgeted, and \$54,280 was spent. In FY 2010, only \$34,000 was budgeted for irrigation and next year only \$29,000 is budgeted.
- 4 Large families, that could be high end users of water, does Natick have any relief program to aid them.
 - A. Not at this time. The Town does offer relief in the form of Elderly and Disabled discounted rates to customers who qualify under state statutes for property tax exemptions and abatements. And given the

current burdens on financial staff as a result of implementing new state and federal mandates, and the lack of a permanent Comptroller, the Town lacks the institutional capacity to actively develop a means with which to expand and enforce an enlarged relief program at this time.

- 5 If option 2 is approved for the water rate how great of effect percentage wise in cost and how many people percentage wise would be affected across the different levels.
 - A. I am not sure I completely understand the question, but the rate impact is shown in detail for the largest customer block – Single-Family Residential Water & Sewer As mentioned in this year’s rate setting packet on page 17. Low water & sewer users – that is Tiers 1 and 2 users who use between 0-20 HCF/quarter – will see increases between 7.5% and 10.5% in their water & sewer rates under Option 2. Medium water & sewer Users – between 21-40 HCF/quarter – will see increases between 2.5% and 5.5% in their water & sewer rates under Option 2. High water & sewer users – those who consume over - 41 HCF/quarter - will see either slight rate increases (less than 2%) or flat and in the case of severely high usage (over 100HCF/quarter), decreasing rates.

- 6 The option 1 rate, does all the members agree with the Administration recommendation, and feel this is an equitable choice?
 - A. Town Administration has publically stated and recommends Option 1 – a universal 1% increase across the board in rates for FY 2011. As the Selectmen have not yet voted or taken positions on any of the options, this question can only be answered by each individual member on Monday Night.

- 7 Why can’t rates for Seniors and certain Retail business have some relief at this time with reduced rates?
 - A. Administration does not recommend expansion of averaging or exemptions at this time for retail businesses for two reasons:
 - a. As stated above under question 4, given the current burdens on financial staff as a result of implementing new state and federal mandates, and the lack of a permanent Comptroller, the Town lacks the institutional capacity to actively develop a means with which to expand and enforce an enlarged relief program at this time.
 - b. Fundamentally, businesses have the ability pass on higher costs through changing the pricing mechanisms for their service. Residences do not. The efforts of the price structure and the philosophy of the Town over the last several years is a simple one when it comes to pricing: The more you use, the more you pay. It is also important to remember, that Mass. General Law prohibits any rate structure for water & sewer services which offers declining rate blocks (in other words it is illegal to give volume discounts.)
 - B. Elderly citizens who qualify for exemptions under state law already do not pay for water usage in the first two rate blocks (0-20 HCF/quarter) and only pay 75% of the normal rates when consuming over 21 HCF/quarter.

This information will be shared in the Selectmen’s packet.

Thank you for your continued interest and concern.

Michael

Michael Walters Young

Deputy Town Administrator
Town of Natick, MA
Phone: (508) 647-6404
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Fax: (508) 647-6401
E-mail: myoung@natickma.org
Web: www.natickma.org

From: binary60 [mailto:binary60@comcast.net]
Sent: Friday, May 21, 2010 10:36 AM
To: Walters Young, Michael
Subject: 2010 Proposed Water Rates

Michael,

I am hoping the following questions can be answered at the upcoming Selectman's meeting May 24th.

I have some questions regarding the water rates, I hope you can answer and address the Selectman Chairman as well the board members and myself.

First I would like to thank you keeping me informed of the meeting dealing with the water rates and sending me the proposed options in the upcoming, voting the water rates for the year 2010.

The questions I have are dealing with the water rates in 2008 VS 2009..

- 8 Based on the irrigation rate for 2008, what is the percentage increase or decrease for those users with option 1 & 2.
- 9 What are the percentage of users that are eligible using the various tiers (breakdown).
- 10 What is the additional expense the golf course in dollar amount and percentage from 2008 rates.
- 11 Large families, that could be high end users of water, does Natick have any relief program to aid them.
- 12 If option 2 is approved for the water rate how great of effect percentage wise in cost and how many people percentage wise would be affected across the different levels.
- 13 The option 1 rate, does all the members agree with the Administration recommendation, and feel this is an equitable choice?
- 14 Why can't rates for Seniors and certain Retail business have some relief at this time with reduced rates?

I hope that the questions I have asked can be presented at the Selectman's meeting on May 24, 2010 during the discussions when the Water Rates for 2010 are presented.

Sincerely,

Philip Levine
20 Burning Tree Road
Natick, MA 01760-3245